

Business Development Manager

Clearview Intelligence is seeking a dynamic and results-driven Business Development Manager to join our team. The successful candidate will play a pivotal role in driving the company's growth by identifying new business opportunities, building strong client relationships, and developing strategic partnerships for our SolarLite active road stud portfolio.

Key Responsibilities:

- **Client Acquisition:** Identify and engage with potential clients, presenting Clearview Intelligence's SolarLite active road stud.
- **Relationship Management:** Build and maintain long-term relationships with clients and partners to ensure sustained business growth.
- **Strategic Planning:** Develop and implement business development strategies that align with the company's goals and objectives.
- **Sales and Negotiation:** Lead negotiations and close deals with clients, ensuring profitable agreements.
- **Collaboration:** Work closely with internal teams, including marketing, sales, and product development, to ensure alignment and successful execution of business strategies.
- **Reporting:** Provide regular reports on business development activities and progress to senior management.

Qualifications:

- Proven experience in business development, sales, or a related field.
- Strong understanding of market research and analysis.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to build and maintain relationships with clients and partners.
- Strategic thinker with the ability to develop and implement effective business strategies.
- Self-motivated and results-oriented with a track record of achieving targets.

Why Join Clearview Intelligence?

- Opportunity to work with a leading company in the industry.
- Collaborative and innovative work environment.
- Competitive salary and benefits package.
- Career growth and development opportunities.

If you are a proactive and strategic professional with a passion for driving business growth, we would love to hear from you. Apply now to join Clearview Intelligence and make a significant impact on our success! Please send your CV to careers@clearview-intelligence.com.